

Expertise	Bidding Management, Commercial Management, and General Administration.
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Bachelor's degree in management sciences, 2023
Universidad Técnica Federico Santa María, University, Chile.

Professional Experience

Non-related professional experience

2012 – 2013	Falabella S.A. Contingency Staff Coordinator
2010 – 2012	Farmacías de Similares Ltda. Payroll and Labor Relations Analyst

2009 – 2010	Paris Ltda. Welfare Administrative
2008 – 2009	Sonda S.A. Technical Coordinator

Project Experience

Workmate Commercial Area Development Project:

Continuous improvement in ratings and accreditations on key commercial platforms, with a significant increase in the quantity and quality of identified and addressed business opportunities. Contributed to the accuracy of commercial management reports through the optimization of the CRM system and its integration with Power BI.

Innovation – Participation in the Development Team of the SUCAL / RM Tool:

Participated in the company's innovation teams with the aim of creating tools and processes that did not previously exist in the market. Initially, gaps were identified in the traceability and validation of worker competencies at mining sites, which led to the development of a comprehensive technological solution. This resulted in the creation of RM, a pioneering platform that centralizes, verifies, and manages personnel documentation, certifications, and authorizations online—facilitating regulatory compliance and enhancing operational safety in the mining industry.

Implementation of ISO 27001 Cybersecurity Standard at Workmate:

Coordinated staff training, prepared procedures for the commercial and business areas (project management), and developed risk matrices in accordance with the standard's guidelines.